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The Service Companies Fact Sheet

Who We Are

The Service Companies - offering a wide range of managed, food & beverage and hospitality staffing, specialty, and engineering services - is the premier one-stop-shop for the hospitality industry, providing service to over 750 hospitality and commercial facilities customers across the United States and Caribbean.

Comprised of Heart of House Services, Acrobat Outsourcing, JRS international, and Engineering Services, The Service Companies helps client properties look their best and provide their customers a superior experience, while saving them time and energy. Our Brand offering and expertise enables us to flexibly tailor our services to the diverse needs of our customers in an economical way while ensuring cleanliness, safety, and efficiency.

We approach our work with dedication, a keen attention to detail, and a quality standard driven by our "Service Code" that lead to best-in-class results. Service is not just what we do - it is who we are.

We Are The Service Companies.
Service. Above All

Company Facts

- Owned by Gridiron Capital
- Founded in 1987
- 10,000+ employees
- 27 services offered
- 750+ customers
- 5 million guest rooms cleaned per year
- 1.55 million hours of labor staffed by Food & Beverage and hospitality staffing in 2017
- Over 38 million sq. ft. of property under contract for outsourced Engineering Services
- 41% of the AAA Five Diamond Properties in the United States and Puerto Rico are serviced by The Service Companies

Business Segments

Heart of House Services
Acrobat Outsourcing
JRS International
Engineering Services

Locations

38 states, the District of Columbia, Puerto Rico, and the Bahamas



THE SERVICE COMPANIES

SERVICE. ABOVE ALL

Services

Heart of House Services

- Turn-key Housekeeping
- Public Area Cleaning
- Casino Area Cleaning / EVS
- Third Shift Cleaning
- Kitchen Deep Cleaning
- Stewarding
- Laundry Management

Acrobat Outsourcing

- Special Event Staffing
- Trained Food & Beverage Professional Staff
 - Hotels, Casinos and Resorts
 - Corporate Dining and Country Clubs
 - Stadiums, Arenas, Schools, Universities
 - Hospitals and Senior Living Facilities
 - Conventions and Restaurants

JRS International

- Window and Chandelier Cleaning
- Pressure Washing
- Pool Cleaning and Maintenance
- Exterior Building Maintenance and Recaulking
- Marble Floor Care
- Specialty Floor Care

Engineering Services

- HVAC
- Onsite Engineering
- Route Service
- On Demand
- Performance Contracting
- HVAC Coil Cleaning Process

Leadership Team

Executive Chairman: **Mike Latham**

President & Chief Executive Officer: **Steve Wilson**

Chief Financial Officer: **Bruce Ballard**

Chief Experience Officer: **Kurt Wong**

Senior Vice President of Sales & Marketing: **John Thiesfeld**

General Manager of JRS International: **Joel Shumaker**

Chief Executive Officer of Acrobat Outsourcing: **Steve Scher**

Senior Vice President of Business Development: **Victor Lopez**

Senior Vice President of Operations: **Duane Clark**

Senior Vice President of Engineering Services: **Cornel Sneekes**

Vice President of Financial Planning and Analysis: **Patricia Fonseca**

Industries Served

- Hotels, Casinos and Resorts
- Hospitals / Senior Living
- Corporate Dining
- Country Clubs
- Stadiums / Arenas
- Convention Centers
- Schools/Universities
- Caterers/Restaurants

Sample of Current Client Brands

- Four Seasons Hotels and Resorts
- Hyatt Hotels Corporation
- InterContinental Hotel Group
- Caesars Entertainment
- Pinnacle Entertainment
- Marriott International